GUARANTY
Guidepath
GROWTH

The Power to Guide.
The Tools to Grow.

Financial Professional Marketing Guide

Kuvare
GUARANTY
INCOME LIFE INSURANCE

Guidepath Growth

A Secure Path Designed to Guide Your Clients to Growth

As a financial professional, one of your essential duties is to purposefully guide your pre- and post-retiree clients on the path to success and throughout their golden years. **Guidepath Growth Fixed Indexed Annuity (FIA)** is a versatile option to help provide those you serve with clarity, confidence, and financial peace of mind for a secure retirement.

Built for middle to upper-middle income clients saving for retirement, the **Guidepath Growth FIA** may help those who...

...want a conservative instrument for growth opportunities with no loss.

...want to retain and grow their hard-earned nest egg.

...seek tax-deferred advantages.

With powerful indexing options that are easy to explain, guaranteed accumulation protection, and a tax-advantaged structure that skips probate, see how easy it is to effectively illuminate your clients' journey. Get started at **gilico.com/guidepath** or login at **MyKuvare.com** to access a wide variety of sales resources, including:

- Illustration Tool
- Current Interest Rates
- Product at a Glance
- Consumer Brochure
- Crediting Options Guide
- **And more!**

Guidepath Growth Differentiators

Guaranteed Caps

You build lasting partnerships by guiding your clients toward a successful retirement—and Guaranty Income Life is equally committed for the long haul. With Guidepath's competitive guaranteed caps, you and your clients can count on interest crediting rates that are locked in for the entire surrender charge period—eliminating the uncertainty of fluctuating renewal rates.

Distinct Interest Crediting Strategies

Every retirement journey encounters ups and downs. With Guidepath's **High Water Mark strategy**, your clients can enjoy peace of mind knowing that only the **highest annual index values** will be used to calculate their interest at the end of the surrender charge period.

Guidepath also offers access to **exclusive, custom-built index options**, developed in collaboration with several highly reputable financial firms- bringing innovation and choice to your clients' retirement planning.

Be sure to reference the **Crediting Options Guide (GU-101)** on gilico.com/guidepath for more details.

Guaranteed Accumulation Protection Rider

When there's a light at the end of the path, the work of guiding your clients becomes that much easier. That's why Guidepath includes a Guaranteed Accumulation Protection (GAP) rider. We guarantee the minimum Accumulation Value will at least grow to a targeted amount, called the GAP Amount, which protects the client from poor index performance. This gives you and your clients the assurance of knowing that there will be a **positive return** at the end of the surrender charge period - no matter what happens in their chosen index allocation.

Client Profiles

Guidepath Growth could be the right fit for clients who are asking questions like:

1

Can I grow my retirement savings with innovative strategies while keeping my money safe?

2

How can I stay on track for retirement - even if the market takes a downturn?

3

What options let me defer taxes and protect my funds from unnecessary risks?

Guaranteed Accumulation Protection Rider

Filling the Gaps on the Road to Retirement Confidence

Helping your clients achieve financial peace of mind is easier than ever with Guidepath's **GAP rider.** When elected, GAP ensures your client will receive **at least the stated GAP percentage (over 100%)** of their initial premium, less withdrawals, at the end of the surrender charge period—**regardless of market performance.** It's a powerful way to deliver a guaranteed positive outcome.

The GAP percentage is locked in at issue, and a low annual fee applies. For current GAP percentages and fee details, refer to the current **Guaranteed Accumulation Protection flyer (GU-34)** found on gilico.com/guidepath.

Managing the Fear of a "Bad Year"

Investor psychology plays a key role in long-term satisfaction. Whether your client's selected allocations outperform the GAP or their return defaults to GAP's protection, Guidepath ensures they're covered either way - offering both flexibility and greater security on the path to retirement.

Key marketing point: In the event the GAP rider is utilized at the end of the contract period, the guaranteed accumulation provided would also include the fees associated with the rider.

Guidepath Growth

Product Specifications

Basics & Liquidity

Issue Ages	• 18-90 (5-year plan) • 18-90 (7-year plan) • Maturity age is 120
Annuitant & Ownership	Annuitant: Single and Joint Ownership: Trust, Single and Joint Owners (must be spouses) Guidepath contracts are Owner-driven.
Free Partial Withdrawals	Interest only in the first year. 10% annual free partial withdrawal starting in year two.
Required Minimum Distributions	RMDs will be free of Surrender Charges and MVA in any year. RMDs for the first year are encouraged to be taken before contract issuance.
Terminal Illness & Nursing Home Confinement Rider	Surrender charges and MVA are waived for a Full Surrender or Partial Withdrawal due to diagnosis of terminal illness and/or confinement to a nursing home after contract is issued.
Accumulation Value	The sum of all fixed and indexed account values.
Cash Surrender Value	Accumulation Value minus applicable Surrender Charges and MVA.
Minimum Guaranteed Cash Surrender Value	87.5% of Premium, less withdrawals, accumulated at Minimum Guaranteed Cash Surrender Value Interest Rate set at issue. See Interest Rate Bulletin for current rate.
Annuity Payout Options	Period Certain, Life, Life with Guaranteed Period, Joint Lives, Joint Lives with Guaranteed Period.
Death Benefit	Payable on death of either owner. Based on death of annuitant if owner is a trust. Death Benefit is the greater of Account Value or Cash Surrender Value.

Guidepath Growth
Product Specifications
Surrender Charges & MVA

Surrender Charges	**5 years:** 9%, 8%, 7%, 6%, 5% **7 years:** 9%, 8%, 7%, 6%, 5%, 4%, 3%
Market Value Adjustment (MVA)	A market value adjustment is applied only during the surrender charge period to full surrenders and any partial surrender in excess of the Free Partial Withdrawal available. A market value adjustment is not applied to the Death Benefit or to any applicable Free Partial Surrender Amount. The MVA may increase or decrease the amount the customer receives based on changes in Treasury rates.

Premium Allocations

Premium Amounts and Types	Minimum Single Premium: $15,000 Maximum Single Premium: Up to $3,000,000; $2,000,000 for ages 81+. Suitability and other restrictions may apply. Nonqualified, IRA, Roth IRA.
Fixed & Indexed Account Options	For full details on our interest crediting options, please refer to the Guidepath Crediting Options Guide. Certain crediting options have a guaranteed cap for the surrender charge period.
Premium Allocation	Allocations must be whole numbers, and total must equal 100%. $1,000 minimum initial allocation per indexed option.
Reallocations	As of each Contract Anniversary the owner has 21 days to reallocate among accounts. Some guaranteed and multi-year options have reallocation restrictions. Refer to the Guidepath Crediting Options Guide for details.

Guidepath Growth
Product Specifications
Additional Details

Rate Lock	The interest rate is set by the date the application is received. Rates are held for 60 days from the date that the application is date-stamped as received at Guaranty Income. If money is received within that period and the rates have changed, we will guarantee the higher rate. If we do not receive the money within the 60-day period, we will guarantee the rate in effect at the time the money is received. For rate increases, the client will receive the benefit of the higher rate at the time of issue.
Free Look Period	30 days
Commission Chargebacks	Refer to your commission schedule for details.
Forms & Disclosures	All case submissions should be processed through e-App. If your IMO does not have its own instance, please use Guaranty's instance, which is available at the MyKuvare.com Fin Pro site after logging in.
State Approvals	Refer to the State Approval Map for details.
Product Specific Training	Most states require a specific license type, basic annuity education and Product Specific Training prior to soliciting sales. Please use your firm's preferred platform for product training. If RegEd is the preferred platform, use product code **GPath25**.
Online Resources	Login to the Fin Pro site at MyKuvare.com for everything you need to manage your Guaranty book of business. Or visit gilico.com/guidepath to access various marketing resources without a login.

KEY PRODUCT TERMS

Accumulation Value
The sum of the Fixed Account Value and all Indexed Account Values.

Cash Surrender Value
The amount that is available at the time of surrender, equal to the Accumulation Value less any Surrender Charges and Market Value Adjustments. Never less than the Guaranteed Minimum Cash Surrender Value.

Contract Year
Each successive 12-month period, beginning on the Contract Date.

Death Benefit
Prior to electing a Benefit Payout Start Date, this is the greater of the Accumulation Value or the Cash Surrender Value.

Fixed Account Value
This equals the premium allocated to the Fixed Account, less any amounts withdrawn, plus interest credited at the Fixed Rate.

Free Partial Surrender
Withdrawals of up to 10% of the Accumulation Value without Surrender Charges or MVAs beginning year 2. For tax qualified contracts, the Free Partial Surrender amount will be the greater of the value described in the preceding sentence or the RMD.

Guaranteed Accumulation Protection (GAP)
The minimum account value at the end of the contract term, calculated by applying the GAP factor to total premiums paid, minus any withdrawals.

Guaranteed Minimum Cash Surrender Value
This equals 87.5% of the Premium for this Contract less any Withdrawals less any applicable taxes, accumulated as the Guaranteed Minimum Cash Surrender Value Interest Rate.

Indexed Account Value
The premium allocated to a particular Indexed Account, less any amounts withdrawn, plus Index Credits.

Market Value Adjustment (MVA)
An adjustment to the amount withdrawn and/or surrendered in excess of the Free Partial Withdrawal Amounts during the Surrender Charge Period.

Maturity Date
The date an Annuity Payout Option must begin.

Required Minimum Distribution (RMD)
This is the amount that is required to be distributed under an annuity which is tax qualified in order for the owner of the annuity to avoid incurring a Federal income tax penalty for failure to withdraw the required distribution from the annuity.

Surrender Charge
A surrender charge is applied to withdrawals (full or partial) in excess of the Free Partial Surrender within the surrender charge period.

Withdrawal
Any amount taken from the Contract as a Partial Withdrawal, or a Full Surrender.

Suitability

Guidepath offers opportunities to spread risk over both conservative (fixed) and moderately conservative (indexed) options.

There is a 'parachute' for the index allocations in that they cannot lose money based on fund performance. However, there is still a potential element of risk added by the MVA. Because Guidepath utilizes index options, it is generally more suitable for the more market-savvy applicant who is willing to 'risk' having no return in exchange for the upside potential.

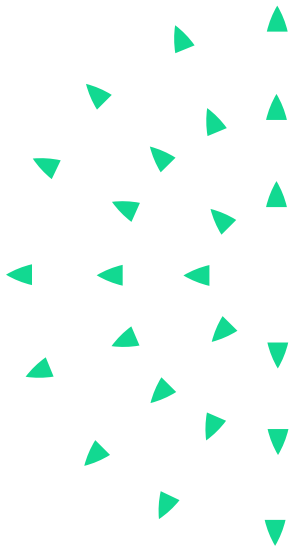
You are expected to be familiar with the product's attributes at the time of sale. It is your responsibility to review these details with your client and ensure the product recommendation aligns with their specific financial situation and best interest.

If you have any questions regarding the product or the process, please contact your Sales Director or our Sales Support team at 800-535-8110 or email sales@gilico.com.

Not FDIC/NCUA insured • Charges may apply • Not bank/CU guaranteed • Not a deposit • Not insured by any federal agency • May go down in value

A fixed index annuity is not a security and is not an investment in the stock market. Index account interest is based, in part, on index performance. Past performance of an index is not an indication of future performance.

Guidepath Fixed Indexed Annuity is underwritten and issued through Guaranty Income Life Insurance Company. Guarantees are backed by the financial strength and claims paying ability of the company. Product availability and features may vary, and some features may not be available in all states.



GUARANTY
Guidepath
GROWTH

Home Office
2638 S. Sherwood Forest Blvd
Suite 200
Baton Rouge, LA 70816

Administrative Office
5801 SW 6th Ave.
PO Box 758583
Topeka, KS 66675-8583

Toll Free 833.444.5426
Fax 785.228.4505

gilico.com

GU-22 04-26 A For Financial Professional Use Only.

Kuvare
GUARANTY
INCOME LIFE INSURANCE